

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of report (Date of earliest event reported): January 30, 2023

**FIVE STAR BANCORP**  
(Exact Name of Registrant as Specified in Charter)

California  
(State or Other Jurisdiction  
of Incorporation)

001-40379  
(Commission  
File Number)

75-3100966  
(I.R.S. Employer  
Identification No.)

3100 Zinfandel Drive, Suite 100, Rancho Cordova, California, 95670  
(Address of Principal Executive Offices, and Zip Code)

(916) 626-5000  
Registrant's Telephone Number, Including Area Code

Not Applicable  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communication pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, no par value per share	FSBC	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition**

On January 30, 2023, Five Star Bancorp (the “Company”) issued a press release announcing its results of operations and financial condition for the quarter and year ended December 31, 2022. A copy of the press release is attached to this Current Report on Form 8-K as Exhibit 99.1 and is incorporated herein by reference.

This information (including Exhibit 99.1) is being furnished under Item 2.02 hereof and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, and such information shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended (the “Securities Act”), or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

**Item 7.01 Regulation FD Disclosure**

The Company is conducting an earnings call on January 31, 2023 at 10:00am PT/1:00pm ET to discuss its fourth quarter and year end 2022 financial results. A copy of the investor presentation to be used during the earnings call is attached to this Current Report on Form 8-K as Exhibit 99.2 and is incorporated herein by reference.

This information (including Exhibit 99.2) is being furnished under Item 7.01 hereof and shall not be deemed “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, and such information shall not be deemed incorporated by reference into any filing under the Securities Act, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits****(d) Exhibits**

<b><u>Number</u></b>	<b><u>Description</u></b>
99.1	<a href="#">Press Release dated January 30, 2023</a>
99.2	<a href="#">Fourth Quarter and Year End 2022 Investor Presentation, dated January 31, 2023</a>
104	Cover Page Interactive Data File (embedded within the Inline XBRL)

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**FIVE STAR BANCORP**

By: /s/ Heather Luck

Name: Heather Luck

Title: Senior Vice President and Chief Financial Officer

Date: January 30, 2023



PRESS RELEASE

FOR IMMEDIATE RELEASE

**Five Star Bancorp Announces Quarterly and Annual Results**

RANCHO CORDOVA, Calif. January 30, 2023 (GLOBE NEWSWIRE) – Five Star Bancorp (Nasdaq: FSBC) (the “Company” or “Five Star”), the holding company for Five Star Bank, today reported net income of \$13.3 million for the three months ended December 31, 2022, as compared to \$11.7 million for the three months ended September 30, 2022 and \$11.3 million for the three months ended December 31, 2021. Net income for the year ended December 31, 2022 was \$44.8 million, as compared to \$42.4 million for the year ended December 31, 2021.

**Financial Highlights**

Performance highlights and other developments for the Company for the periods noted below included the following:

- Pre-tax net income, pre-tax, pre-provision net income, net income, and earnings per share were as follows for the periods indicated:

(dollars in thousands, except share and per share data)	Three months ended		
	December 31, 2022	September 30, 2022	December 31, 2021
Pre-tax net income	\$ 18,769	\$ 16,534	\$ 12,630
Pre-tax, pre-provision net income <sup>(1)</sup>	\$ 20,019	\$ 18,784	\$ 14,130
Net income	\$ 13,282	\$ 11,704	\$ 11,309
Basic earnings per common share	\$ 0.77	\$ 0.68	\$ 0.66
Diluted earnings per common share	\$ 0.77	\$ 0.68	\$ 0.66
Weighted average basic common shares outstanding	17,143,920	17,140,435	17,096,230
Weighted average diluted common shares outstanding	17,179,863	17,168,447	17,139,693
Shares outstanding at end of period	17,241,926	17,245,983	17,224,848

(dollars in thousands, except share and per share data)	Year ended	
	December 31, 2022	December 31, 2021
Pre-tax net income	\$ 62,858	\$ 47,148
Pre-tax, pre-provision net income <sup>(1)</sup>	\$ 69,558	\$ 48,848
Net income	\$ 44,801	\$ 42,441
Basic earnings per common share	\$ 2.61	\$ 2.83
Diluted earnings per common share	\$ 2.61	\$ 2.83
Weighted average basic common shares outstanding	17,128,282	14,972,637
Weighted average diluted common shares outstanding	17,165,610	14,995,213
Shares outstanding at end of period	17,241,926	17,224,848

(1) See the section entitled “Non-GAAP Reconciliation (Unaudited)” for a reconciliation of this non-GAAP financial measure.

- Loan and deposit growth was as follows at the dates indicated:

(dollars in thousands)	December 31, 2022	September 30, 2022	\$ Change	% Change
Loans held for investment	\$ 2,791,326	\$ 2,582,978	\$ 208,348	8.07 %
Non-interest-bearing deposits	971,246	1,020,625	(49,379)	(4.84)%
Interest-bearing deposits	1,810,758	1,593,707	217,051	13.62 %

(dollars in thousands)	December 31, 2022	December 31, 2021	\$ Change	% Change
Loans held for investment	\$ 2,791,326	\$ 1,934,460	\$ 856,866	44.29 %
Loans held for investment, excluding Paycheck Protection Program ("PPP") loans <sup>(1)</sup>	2,791,326	1,912,336	878,990	45.96 %
PPP loans	—	22,124	(22,124)	(100.00)%
Non-interest-bearing deposits	971,246	902,118	69,128	7.66 %
Interest-bearing deposits	1,810,758	1,383,772	426,986	30.86 %

(1) Loans held for investment, excluding PPP loans, is a non-GAAP measure. For reconciliation to the closest GAAP measure, loans held for investment, see table above.

- At December 31, 2022, the Company reported total loans held for investment, total assets, and total deposits of \$2.8 billion, \$3.2 billion, and \$2.8 billion, respectively, as compared to \$1.9 billion, \$2.6 billion, and \$2.3 billion, respectively, at December 31, 2021.
- The ratio of nonperforming loans to loans held for investment, or total loans at period end, decreased from 0.03% at December 31, 2021 to 0.01% at December 31, 2022.
- On December 15, 2022, the Company exercised its right of prepayment and redeemed subordinated notes with an aggregate principal amount of \$28.8 million.
- The Company's Board of Directors declared, and the Company subsequently paid, a cash dividend of \$0.15 per share during the three months ended December 31, 2022.
- For the three months ended December 31, 2022, net interest margin was 3.83%, as compared to 3.86% for the three months ended September 30, 2022 and 3.67% for the three months ended December 31, 2021. For the year ended December 31, 2022, net interest margin was 3.75%, as compared to 3.64% for the year ended December 31, 2021.
- For the three months ended December 31, 2022, the Company's return on average assets ("ROAA") was 1.70% and return on average equity ("ROAE") was 21.50%, as compared to ROAA and ROAE of 1.60% and 19.35%, respectively, for the three months ended September 30, 2022, and 1.82% and 19.15%, respectively, for the three months ended December 31, 2021. For the year ended December 31, 2022, the Company's ROAA and ROAE were 1.57% and 18.80%, respectively, as compared to ROAA and ROAE of 1.86% and 22.49%, respectively, for the year ended December 31, 2021.

"While we focus on the future and maintaining a position of distinction and respect in the markets we serve, we proudly look back at 2022 as another outstanding year of consistent, sustainable financial performance. The bank achieved year-over-year growth in loans, a consistent shareholder dividend, and stable net interest margin. We managed expenses and executed on conservative underwriting practices, which continue to be foundational to our success," said Five Star Bank President and Chief Executive Officer, James Beckwith.

"Five Star Bank consistently executes on client and community-focused initiatives, and in 2022, we received a Super Premier rating from Findley Reports, an IDC rating of three hundred out of three hundred, and a Bauer rating of '5' stars. We were also awarded the prestigious 2021 Raymond James Community Bankers Cup, ranking in the top 10% of community banks in the nation. In 2022, our executives were awarded by the Sacramento Business Journal a C-Suite Award, a Women Who Mean Business honor, and a 40 Under 40 recognition. Being recognized as community leaders ensures Five Star Bank remains top-of-mind in the markets we serve as we continue to build-out our verticals. We are well-positioned to withstand an array of economic conditions as we enter 2023. I am humbled and proud of our team's accomplishments and look forward to the future," Beckwith concluded.

## Summary Results

Three months ended December 31, 2022, as compared to three months ended September 30, 2022

The increase in the Company's net income from the three months ended September 30, 2022 to the three months ended December 31, 2022 was primarily due to a \$1.6 million increase in net interest income driven by an increase in average loan balances and higher yields earned on interest-earning assets during the period, along with \$0.2 million of growth in other income. The increase in average assets was largely the result of an increase in average loans held for investment and sale funded by increases in average interest-bearing deposits, subordinated debt and other borrowings, combined with an increase in average equity related to earnings during the period.

Three months ended December 31, 2022, as compared to three months ended December 31, 2021

The increase in the Company's net income from the three months ended December 31, 2021 to the three months ended December 31, 2022 was primarily due to an increase in net interest income of \$7.8 million, driven by loan growth. This increase was partially offset by an increase in the provision for income taxes of \$4.2 million and an increase in non-interest expense of \$1.7 million due to operational growth. The increase in average assets was largely the result of an increase in average loans held for investment and sale funded by increases in average interest-bearing deposits, demand accounts, subordinated debt and other borrowings. The increase in average equity was primarily due to earnings growth, partially offset by an increase in accumulated other comprehensive loss period-over-period.

Year ended December 31, 2022, as compared to year ended December 31, 2021

The increase in the Company's net income from the year ended December 31, 2021 to the year ended December 31, 2022 was primarily due to an increase in net interest income of \$25.5 million, driven by loan growth. This increase was partially offset by: (i) a \$13.4 million increase in the provision for income taxes due to an increase in tax rates caused by the Company's transition from an S Corporation to a C Corporation during 2021; (ii) a \$5.0 million increase in the provision for loan losses, largely due to loan growth; and (iii) a \$4.6 million increase in non-interest expense due to operational growth. The increase in average assets was largely a result of an increase in average loans held for investment and sale, which was funded by an increase in average interest-bearing deposits, demand accounts, subordinated debt and other borrowings. The increase in average equity was primarily due to earnings growth, partially offset by an increase in accumulated other comprehensive loss year-over-year.

The following is a summary of the components of the Company's operating results and performance ratios for the periods indicated:

(dollars in thousands, except per share data)	Three months ended		\$ Change	% Change
	December 31, 2022	September 30, 2022		
<b>Selected operating data:</b>				
Net interest income	\$ 29,135	\$ 27,523	\$ 1,612	5.86 %
Provision for loan losses	1,250	2,250	(1,000)	(44.44)%
Non-interest income	1,601	1,433	168	11.72 %
Non-interest expense	10,717	10,172	545	5.36 %
Pre-tax net income	18,769	16,534	2,235	13.52 %
Provision for income taxes	5,487	4,830	657	13.60 %
Net income	\$ 13,282	\$ 11,704	\$ 1,578	13.48 %
<b>Earnings per common share:</b>				
Basic	\$ 0.77	\$ 0.68	\$ 0.09	13.24 %
Diluted	\$ 0.77	\$ 0.68	\$ 0.09	13.24 %
<b>Performance and other financial ratios:</b>				
ROAA	1.70 %	1.60 %		
ROAE	21.50 %	19.35 %		
Net interest margin	3.83 %	3.86 %		
Cost of funds	1.16 %	0.62 %		
Efficiency ratio	34.87 %	35.13 %		

	Three months ended			
	December 31, 2022	December 31, 2021	\$ Change	% Change
<b>(dollars in thousands, except per share data)</b>				
<b>Selected operating data:</b>				
Net interest income	\$ 29,135	\$ 21,358	\$ 7,777	36.41 %
Provision for loan losses	1,250	1,500	(250)	(16.67)%
Non-interest income	1,601	1,790	(189)	(10.56)%
Non-interest expense	10,717	9,018	1,699	18.84 %
Pre-tax net income	18,769	12,630	6,139	48.61 %
Provision for income taxes	5,487	1,321	4,166	315.37 %
Net income	\$ 13,282	\$ 11,309	\$ 1,973	17.45 %
<b>Earnings per common share:</b>				
Basic	\$ 0.77	\$ 0.66	\$ 0.11	16.67 %
Diluted	\$ 0.77	\$ 0.66	\$ 0.11	16.67 %
<b>Performance and other financial ratios:</b>				
ROAA	1.70 %	1.82 %		
ROAE	21.50 %	19.15 %		
Net interest margin	3.83 %	3.67 %		
Cost of funds	1.16 %	0.16 %		
Efficiency ratio	34.87 %	38.96 %		

	Year ended			
	December 31, 2022	December 31, 2021	\$ Change	% Change
<b>(dollars in thousands, except per share data)</b>				
<b>Selected operating data:</b>				
Net interest income	\$ 103,070	\$ 77,611	\$ 25,459	32.80 %
Provision for loan losses	6,700	1,700	5,000	294.12 %
Non-interest income	7,157	7,280	(123)	(1.69)%
Non-interest expense	40,669	36,043	4,626	12.83 %
Pre-tax net income	62,858	47,148	15,710	33.32 %
Provision for income taxes	18,057	4,707	13,350	283.62 %
Net income	\$ 44,801	\$ 42,441	\$ 2,360	5.56 %
<b>Earnings per common share:</b>				
Basic	\$ 2.61	\$ 2.83	\$ (0.22)	(7.77)%
Diluted	\$ 2.61	\$ 2.83	\$ (0.22)	(7.77)%
<b>Performance and other financial ratios:</b>				
ROAA	1.57 %	1.86 %		
ROAE	18.80 %	22.49 %		
Net interest margin	3.75 %	3.64 %		
Cost of funds	0.57 %	0.19 %		
Efficiency ratio	36.90 %	42.46 %		

**Balance Sheet Summary**

(dollars in thousands)	December 31, 2022	December 31, 2021	\$ Change	% Change
Selected financial condition data:				
Total assets	\$ 3,227,159	\$ 2,556,761	\$ 670,398	26.22 %
Cash and cash equivalents	259,991	425,329	(165,338)	(38.87)%
Total loans held for investment	2,791,326	1,934,460	856,866	44.29 %
Total investments	119,744	153,753	(34,009)	(22.12)%
Total liabilities	2,974,334	2,321,715	652,619	28.11 %
Total deposits	2,782,004	2,285,890	496,114	21.70 %
Subordinated notes, net	73,606	28,386	45,220	159.30 %
Total shareholders' equity	252,825	235,046	17,779	7.56 %

The increase in total assets from December 31, 2021 to December 31, 2022 was primarily due to a \$856.9 million increase in total loans held for investment, partially offset by a \$165.3 million decrease in cash and cash equivalents and a \$34.0 million decrease in investments. The \$856.9 million increase in total loans held for investment between December 31, 2021 and December 31, 2022 was a result of \$1.4 billion in non-PPP loan originations, partially offset by \$22.1 million in PPP loan forgiveness and payoffs received, and \$491.7 million in non-PPP loan payoffs and paydowns.

The increase in total liabilities from December 31, 2021 to December 31, 2022 was primarily attributable to an increase in Federal Home Loan Bank of San Francisco ("FHLB") advances of \$100.0 million, an increase in subordinated notes, net, of \$45.2 million, and an increase in deposits of \$496.1 million, largely due to increases in time deposits over \$250 thousand, money market deposits, and non-interest-bearing deposits of \$120.3 million, \$161.0 million, and \$69.1 million, respectively.

Total shareholders' equity increased by \$17.8 million from \$235.0 million at December 31, 2021 to \$252.8 million at December 31, 2022. The increase in total shareholders' equity from December 31, 2021 to December 31, 2022 was primarily a result of net income recognized of \$44.8 million, partially offset by a net decline of \$12.9 million in other comprehensive income and \$15.3 million in cash distributions paid during the period.



**Net Interest Income and Net Interest Margin**

The following is a summary of the components of net interest income for the periods indicated:

	Three months ended		\$ Change	% Change
	December 31, 2022	September 30, 2022		
<b>(dollars in thousands)</b>				
Interest and fee income	\$ 37,402	\$ 31,646	\$ 5,756	18.19 %
Interest expense	8,267	4,123	4,144	100.51 %
Net interest income	\$ 29,135	\$ 27,523	\$ 1,612	5.86 %
Net interest margin	3.83 %	3.86 %		

	Three months ended		\$ Change	% Change
	December 31, 2022	December 31, 2021		
<b>(dollars in thousands)</b>				
Interest and fee income	\$ 37,402	\$ 22,253	\$ 15,149	68.08 %
Interest expense	8,267	895	7,372	823.69 %
Net interest income	\$ 29,135	\$ 21,358	\$ 7,777	36.41 %
Net interest margin	3.83 %	3.67 %		

	Year ended		\$ Change	% Change
	December 31, 2022	December 31, 2021		
<b>(dollars in thousands)</b>				
Interest and fee income	\$ 117,918	\$ 81,583	\$ 36,335	44.54 %
Interest expense	14,848	3,972	10,876	273.82 %
Net interest income	\$ 103,070	\$ 77,611	\$ 25,459	32.80 %
Net interest margin	3.75 %	3.64 %		

The following table shows the components of net interest income and net interest margin for the quarterly periods indicated:

(dollars in thousands)	Three months ended								
	December 31, 2022			September 30, 2022			December 31, 2021		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
<b>Assets</b>									
Interest-earning deposits with banks	\$ 200,395	\$ 1,841	3.64 %	\$ 210,179	\$ 1,145	2.16 %	\$ 330,825	\$ 143	0.17 %
Investment securities	117,364	643	2.17 %	126,733	615	1.93 %	160,315	541	1.34 %
Loans held for investment and sale	2,703,865	34,918	5.12 %	2,494,468	29,886	4.75 %	1,815,627	21,569	4.71 %
Total interest-earning assets	3,021,624	37,402	4.91 %	2,831,380	31,646	4.43 %	2,306,767	22,253	3.83 %
Interest receivable and other assets, net	73,664			78,112			159,123		
<b>Total assets</b>	<b>\$ 3,095,288</b>			<b>\$ 2,909,492</b>			<b>\$ 2,465,890</b>		
<b>Liabilities and shareholders' equity</b>									
Interest-bearing transaction accounts	\$ 223,473	\$ 174	0.31 %	\$ 213,926	\$ 115	0.21 %	\$ 165,709	\$ 42	0.10 %
Savings accounts	136,753	247	0.72 %	103,142	65	0.25 %	84,290	21	0.10 %
Money market accounts	1,060,597	3,652	1.37 %	1,015,698	1,780	0.69 %	957,030	351	0.15 %
Time accounts	299,771	2,467	3.26 %	208,678	857	1.63 %	75,332	38	0.20 %
Subordinated debt and other borrowings	114,858	1,727	5.96 %	72,195	1,306	7.18 %	28,376	443	6.20 %
Total interest-bearing liabilities	1,835,452	8,267	1.79 %	1,613,639	4,123	1.01 %	1,310,737	895	0.27 %
Demand accounts	997,815			1,041,222			914,821		
Interest payable and other liabilities	17,002			14,687			5,988		
Shareholders' equity	245,019			239,944			234,344		
<b>Total liabilities &amp; shareholders' equity</b>	<b>\$ 3,095,288</b>			<b>\$ 2,909,492</b>			<b>\$ 2,465,890</b>		
Net interest spread			3.12 %			3.42 %			3.56 %
Net interest income/margin		\$ 29,135	3.83 %		\$ 27,523	3.86 %		\$ 21,358	3.67 %

*Factors affecting interest income and yields*

Interest income increased during the three months ended December 31, 2022, as compared to the three months ended September 30, 2022, due to the following:

- *Rates.* The average yields on interest-earning assets were 4.91% and 4.43% for the three months ended December 31, 2022 and September 30, 2022, respectively. The increase in yields period-over-period was primarily due to increases in yields earned on interest-earning deposits with banks, and increased yields earned on loans held for investment and sale originated in the current environment of rising interest rates.
- *Volume.* Average interest-earning assets increased by approximately \$190.2 million period-over-period, driven by new loan originations during the three months ended December 31, 2022 which resulted in increases in the average daily balance of loans and contributed to the increase in interest income.

Interest income increased during the three months ended December 31, 2022, as compared to the three months ended December 31, 2021, due to the following:

- *Rates.* The average yields on interest-earning assets were 4.91% and 3.83% for the three months ended December 31, 2022 and December 31, 2021, respectively. The increase in yields period-over-period was primarily due to increases in yields earned on interest-earning deposits with banks and loans held for sale. Yields on the commercial real estate portfolio increased by 0.52% to 4.93% from 4.41% for the three months ended December 31, 2022 and December 31, 2021, respectively, due to increased rates on commercial real estate loans originated in the current rising rate environment.
- *Volume.* Average interest-earning assets increased by approximately \$714.9 million period-over-period, primarily driven by new loan originations during the three months ended December 31, 2022 which resulted in increases in the average daily balance of loans and contributed to the increase in interest income.

*Factors affecting interest expense and rates*

Interest expense increased during the three months ended December 31, 2022, as compared to the three months ended September 30, 2022, due to the following:

- *Rates.* The average costs of interest-bearing liabilities were 1.79% and 1.01% for the three months ended December 31, 2022 and September 30, 2022, respectively. The increase in cost period-over-period was primarily due to increases in the rates paid on interest-bearing deposit accounts, with the most significant increases in rates paid on time and money market accounts. Rates on FHLB advances during the three months ended December 31, 2022 increased as compared to the three months ended September 30, 2022, but were offset by the rate paid on subordinated debt period-over-period. Additionally, the cost of funds increased from 0.62% for the quarter ended September 30, 2022 to 1.16% for the quarter ended December 31, 2022.
- *Volume.* Average interest-bearing liabilities increased by \$221.8 million period-over-period, primarily driven by increases in average balances for time accounts and other borrowings, partially offset by the redemption of subordinated notes with an aggregate principal amount of \$28.8 million.

Interest expense increased during the three months ended December 31, 2022, as compared to the three months ended December 31, 2021, due to the following:

- *Rates.* The average costs of interest-bearing liabilities were 1.79% and 0.27% for the three months ended December 31, 2022 and December 31, 2021, respectively. The increase in cost period-over-period was primarily due to increases in the rates paid on interest-bearing deposit accounts, with the most significant increases in rates paid on time and money market accounts. The rate paid on subordinated debt remained relatively consistent period-over-period, while FHLB advances had an average rate of 3.93% for the three months ended December 31, 2022, as compared to no FHLB advances for the three months ended December 31, 2021. Additionally, the cost of funds increased from 0.16% for the quarter ended December 31, 2021 to 1.16% for the quarter ended December 31, 2022.
- *Volume.* Average interest-bearing liabilities increased by \$524.7 million period-over-period, primarily driven by increases in average balances for all types of interest-bearing deposit accounts, with the most substantial increases in time, money market, and interest-bearing transaction accounts period-over-period. Additionally, the issuance of \$75.0 million of subordinated notes on August 17, 2022, combined with utilization of FHLB advances in the three months ended December 31, 2022, but not in the three months ended December 31, 2021, contributed to the increase in average interest-bearing liabilities period-over-period.

The following table shows the components of net interest income and net interest margin for the annual periods indicated:

(dollars in thousands)	Year ended					
	December 31, 2022			December 31, 2021		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
<b>Assets</b>						
Interest-earning deposits with banks	\$ 260,679	\$ 3,696	1.42 %	\$ 346,522	\$ 547	0.16 %
Investment securities	131,353	2,427	1.85 %	147,519	2,142	1.45 %
Loans held for investment and sale	2,353,148	111,795	4.75 %	1,637,280	78,894	4.82 %
Total interest-earning assets	2,745,180	117,918	4.30 %	2,131,321	81,583	3.83 %
Interest receivable and other assets, net	99,946			148,830		
<b>Total assets</b>	<b>\$ 2,845,126</b>			<b>\$ 2,280,151</b>		
<b>Liabilities and shareholders' equity</b>						
Interest-bearing transaction accounts	\$ 242,221	\$ 425	0.18 %	\$ 155,163	\$ 155	0.10 %
Savings accounts	107,010	376	0.35 %	74,402	74	0.10 %
Money market accounts	995,048	6,476	0.65 %	935,445	1,798	0.19 %
Time accounts	203,392	3,646	1.79 %	53,222	172	0.32 %
Subordinated debt and other borrowings	61,533	3,925	6.38 %	28,350	1,773	6.25 %
Total interest-bearing liabilities	1,609,204	14,848	0.92 %	1,246,582	3,972	0.32 %
Demand accounts	982,915			835,834		
Interest payable and other liabilities	14,709			8,984		
Shareholders' equity	238,298			188,751		
<b>Total liabilities &amp; shareholders' equity</b>	<b>\$ 2,845,126</b>			<b>\$ 2,280,151</b>		
Net interest spread			3.38 %			3.51 %
Net interest income/margin		\$ 103,070	3.75 %		\$ 77,611	3.64 %

#### *Factors affecting interest income and yields*

Interest income increased during the year ended December 31, 2022, as compared to the year ended December 31, 2021, due to the following:

- *Rates.* The average yields on interest-earning assets were 4.30% and 3.83% for the years ended December 31, 2022 and December 31, 2021, respectively. The increase in yields period-over-period was primarily due to increases in yields earned on loans held for sale and interest-earning deposits with banks.
- *Volume.* Average interest-earning assets increased by approximately \$613.9 million period-over-period, driven by new loan originations, which drove increases in the average daily balance of loans for the year ended December 31, 2022 and contributed to the increase in interest income.

#### *Factors affecting interest expense and rates*

Interest expense increased during the year ended December 31, 2022, as compared to the year ended December 31, 2021, due to the following:

- *Rates.* The average costs of interest-bearing liabilities were 0.92% and 0.32% for the years ended December 31, 2022 and December 31, 2021, respectively. The increase in cost period-over-period was primarily due to increases in the rates paid on interest-bearing deposit accounts, with the most significant increases in rates paid on time and money market accounts, combined with an increase of 300 basis points on the rates paid on FHLB advances during the year ended December 31, 2022 as compared to the prior year. The rate paid on the new subordinated debt issuance remained relatively consistent with prior issuances. Additionally, the cost of funds increased from 0.19% for the year ended December 31, 2021 to 0.57% for the year ended December 31, 2022.
- *Volume.* Average interest-bearing liabilities increased by \$362.6 million period-over-period, primarily driven by increases in average balances for all types of interest-bearing deposit accounts, with the most substantial increases in time, interest-bearing transaction, and money market accounts period-over-period. Additionally, the issuance of \$75.0 million of subordinated notes due September 1, 2032 on August 17, 2022 contributed to the increase in average interest-bearing liabilities period-over-period.

#### **Asset Quality**

##### *SBA PPP*

All PPP loans had been forgiven or paid off by the borrower as of December 31, 2022.

##### *Allowance for Loan Losses*

At December 31, 2022, the Company's allowance for loan losses was \$28.4 million, as compared to \$23.2 million at December 31, 2021. The \$5.2 million increase is due to a \$6.7 million provision for loan losses recorded during the twelve months ended December 31, 2022, offset by net charge-offs of \$1.6 million during the same period. At December 31, 2022, the Company's ratio of nonperforming loans to loans held for investment decreased from 0.03% at December 31, 2021 to 0.01%, primarily due to a decrease in the Company's nonperforming commercial secured loans. Loans designated as substandard decreased to \$0.4 million at December 31, 2022, from \$10.6 million at December 31, 2021. This resulted in a net reduction of \$0.2 million in reserves related to classified loans, offset by an increase in the provision for loan losses related to loan growth that occurred during 2022. There were no loans with doubtful risk grades at December 31, 2022 or December 31, 2021.

A summary of the allowance for loan losses by loan class is as follows:

(dollars in thousands)	December 31, 2022		December 31, 2021	
	Amount	% of Total	Amount	% of Total
Real estate:				
Commercial:				
Commercial land and development	\$ 19,216	67.69 %	\$ 12,869	55.37 %
Commercial construction	54	0.19 %	50	0.22 %
Residential construction	645	2.27 %	371	1.60 %
Residential	49	0.17 %	50	0.22 %
Farmland	175	0.62 %	192	0.83 %
Commercial:	644	2.27 %	645	2.78 %
Secured	6,975	24.57 %	6,687	28.77 %
Unsecured	116	0.41 %	207	0.89 %
Consumer and other	347	1.22 %	889	3.82 %
Unallocated	45	0.16 %	1,111	4.78 %
	28,266	99.57 %	23,071	99.28 %
Individually evaluated for impairment:				
Commercial secured	123	0.43 %	172	0.72 %
<b>Total allowance for loan losses</b>	<b>\$ 28,389</b>	<b>100.00 %</b>	<b>\$ 23,243</b>	<b>100.00 %</b>

The ratio of allowance for loan losses to loans held for investment, or total loans at period end, was 1.02% at December 31, 2022, as compared to 1.20% at December 31, 2021. Excluding PPP loans, the ratios of the allowance for loan losses to loans held for investment were 1.02% and 1.22% at December 31, 2022 and December 31, 2021, respectively. The decline in the ratio of allowance for loan losses to loans held for investment period-over-period is primarily due to a decline in classified loans and improvement in the historical loss factors for the SBA portfolio during 2022. The ratio of the allowance for loan losses to loans held for investment, excluding PPP loans, is considered a non-GAAP financial measure. See the section entitled "Non-GAAP Reconciliation (Unaudited)" for a reconciliation of our non-GAAP measures to the most directly comparable GAAP financial measure.

Beginning January 1, 2023, the Company will adopt Accounting Standards Update 2016-13 *Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which replaces the current "incurred loss" model for recognizing credit losses with an "expected loss" model referred to as the Current Expected Credit Loss ("CECL") model. Utilizing CECL may have an impact on our allowance for loan losses going forward and may result in a lack of comparability between 2022 and 2023 quarterly periods.

## Non-interest Income

Three months ended December 31, 2022, as compared to the three months ended September 30, 2022

The following table presents the key components of non-interest income for the periods indicated:

(dollars in thousands)	Three months ended		\$ Change	% Change
	December 31, 2022	September 30, 2022		
Service charges on deposit accounts	\$ 97	\$ 132	\$ (35)	(26.52)%
Gain on sale of loans	637	548	89	16.24 %
Loan-related fees	407	447	(40)	(8.95)%
FHLB stock dividends	193	152	41	26.97 %
Earnings on bank-owned life insurance ("BOLI")	119	102	17	16.67 %
Other income	148	52	96	184.62 %
Total non-interest income	\$ 1,601	\$ 1,433	\$ 168	11.72 %

*Gain on sale of loans.* The increase in gain on sale of loans resulted primarily from an increase in the volume of loans sold. During the three months ended December 31, 2022, loans totaling \$14.5 million were sold with an effective yield of 4.40% compared to the three months ended September 30, 2022, when loans totaling \$10.5 million were sold with an effective yield of 5.20%.

*Other income.* The increase in other income resulted primarily from a \$0.1 million gain recorded on a distribution received on an investment in a venture-backed fund, which did not occur during the three months ended September 30, 2022.

Three months ended December 31, 2022, as compared to the three months ended December 31, 2021

The following table presents the key components of non-interest income for the periods indicated:

(dollars in thousands)	Three months ended		\$ Change	% Change
	December 31, 2022	December 31, 2021		
Service charges on deposit accounts	\$ 97	\$ 116	\$ (19)	(16.38)%
Net gain on sale of securities	—	15	(15)	(100.00)%
Gain on sale of loans	637	1,072	(435)	(40.58)%
Loan-related fees	407	391	16	4.09 %
FHLB stock dividends	193	102	91	89.22 %
Earnings on BOLI	119	57	62	108.77 %
Other income	148	37	111	300.00 %
Total non-interest income	\$ 1,601	\$ 1,790	\$ (189)	(10.56)%

*Gain on sale of loans.* The decrease in gain on sale of loans related primarily to an overall decline in the effective yields on loans sold due to uncertainty surrounding the timing of rising interest rates during the three months ended December 31, 2022 compared to the three months ended December 31, 2021. During the three months ended December 31, 2022, approximately \$14.5 million of loans were sold with an effective yield of 4.40%, as compared to approximately \$9.7 million of loans sold with an effective yield of 9.38% during the three months ended December 31, 2021. Additionally, a \$1.8 million consumer loan portfolio was sold for a net gain of approximately \$0.2 million during the three months ended December 31, 2021, which did not occur during the three months ended December 31, 2022.

*Other income.* The increase in other income resulted primarily from a \$0.1 million gain recorded on a distribution received on an investment in a venture-backed fund in the three months ended December 31, 2022, which did not occur during the three months ended December 31, 2021.



Year ended December 31, 2022, as compared to the year ended December 31, 2021

The following table presents the key components of non-interest income for the periods indicated:

(dollars in thousands)	Year ended		\$ Change	% Change
	December 31, 2022	December 31, 2021		
Service charges on deposit accounts	\$ 467	\$ 424	\$ 43	10.14 %
Net gain on sale of securities	5	724	(719)	(99.31)%
Gain on sale of loans	2,934	4,082	(1,148)	(28.12)%
Loan-related fees	2,207	1,306	901	68.99 %
FHLB stock dividends	546	372	174	46.77 %
Earnings on BOLI	412	237	175	73.84 %
Other income	586	135	451	334.07 %
Total non-interest income	\$ 7,157	\$ 7,280	\$ (123)	(1.69)%

*Net gain on sale of securities.* The decrease in net gain on sale of securities resulted primarily from the sale of approximately \$47.1 million of municipal securities, U.S. government agency securities, and U.S. Treasuries during the year ended December 31, 2021, resulting in a \$0.7 million gain, compared to the sale of approximately \$1.5 million of municipal securities, resulting in a gain of \$5.0 thousand during the year ended December 31, 2022.

*Gain on sale of loans.* The decrease in gain on sale of loans related primarily to an overall decline in the effective yields on loans sold due to uncertainty of the timing and magnitude of rising interest rates during the year ended December 31, 2022 compared to the year ended December 31, 2021. During the year ended December 31, 2022, approximately \$50.8 million of loans were sold with an effective yield of 5.78%, as compared to approximately \$41.4 million of loans sold with an effective yield of 9.46% during the year ended December 31, 2021. Additionally, a \$1.8 million consumer loan portfolio was sold for a net gain of approximately \$0.2 million during the year ended December 31, 2021, which did not occur during the year ended December 31, 2022.

*Loan-related fees.* The increase in loan-related fees was primarily a result of: (i) an increase of \$0.6 million in swap referral fees; (ii) an increase of \$0.2 million in program fees earned for loans originated and serviced by a third party; and (iii) a \$0.2 million increase in fee income recognized in the year ended December 31, 2022 compared to the year ended December 31, 2021. These increases were partially offset by a decline of \$0.1 million in loan referral income recognized during the year ended December 31, 2022 compared to the year ended December 31, 2021.

*FHLB stock dividends.* The increase in FHLB stock dividends primarily relates to an increase in FHLB Class B shares held for the year ended December 31, 2022 compared to the year ended December 31, 2021.

*Earnings on BOLI.* The increase in earnings on BOLI related primarily due to an additional BOLI policy purchased during the year ended December 31, 2022. Earnings on this policy were only recognized during the year ended December 31, 2022, and did not occur during the year ended December 31, 2021.

*Other income.* The increase in other income resulted primarily from a \$0.4 million gain recorded on two distributions received on investments in two venture-backed funds during the year ended December 31, 2022, which did not occur during the year ended December 31, 2021.

**Non-interest Expense**

Three months ended December 31, 2022, as compared to the three months ended September 30, 2022

The following table presents the key components of non-interest expense for the periods indicated:

(dollars in thousands)	Three months ended		\$ Change	% Change
	December 31, 2022	September 30, 2022		
Salaries and employee benefits	\$ 5,698	\$ 5,645	\$ 53	0.94 %
Occupancy and equipment	511	515	(4)	(0.78)%
Data processing and software	839	797	42	5.27 %
Federal Deposit Insurance Corporation ("FDIC") insurance	245	195	50	25.64 %
Professional services	553	792	(239)	(30.18)%
Advertising and promotional	568	512	56	10.94 %
Loan-related expenses	358	262	96	36.64 %
Other operating expenses	1,945	1,454	491	33.77 %
<b>Total non-interest expense</b>	<b>\$ 10,717</b>	<b>\$ 10,172</b>	<b>\$ 545</b>	<b>5.36 %</b>

*Professional services.* Professional services decreased, primarily as a result of \$0.2 million of legal expenses incurred to support corporate organizational matters during the three months ended September 30, 2022, which did not recur in the three months ended December 31, 2022.

*Other operating expenses.* The increase in other operating expenses was primarily due to a \$0.3 million increase related to previously unamortized subordinated debt issuance costs recognized within other operating expenses upon redemption of the subordinated notes in December 2022. The remainder of the increase related to expenses incurred for travel and fees paid for attendance of professional events, conferences, and other business-related events during the three months ended December 31, 2022, as compared to the three months ended September 30, 2022.

Three months ended December 31, 2022, as compared to the three months ended December 31, 2021

The following table presents the key components of non-interest expense for the periods indicated:

(dollars in thousands)	Three months ended		\$ Change	% Change
	December 31, 2022	December 31, 2021		
Salaries and employee benefits	\$ 5,698	\$ 5,209	\$ 489	9.39 %
Occupancy and equipment	511	544	(33)	(6.07)%
Data processing and software	839	656	183	27.90 %
FDIC insurance	245	160	85	53.13 %
Professional services	553	444	109	24.55 %
Advertising and promotional	568	499	69	13.83 %
Loan-related expenses	358	136	222	163.24 %
Other operating expenses	1,945	1,370	575	41.97 %
<b>Total non-interest expense</b>	<b>\$ 10,717</b>	<b>\$ 9,018</b>	<b>\$ 1,699</b>	<b>18.84 %</b>

*Salaries and employee benefits.* The increase in salaries and employee benefits was primarily a result of: (i) a \$0.3 million increase in salaries, insurance, and benefits as a result of a 9.20% increase in headcount; (ii) a \$0.6 million decrease in loan origination costs due to lower production; and (iii) a \$0.1 million increase in bonus expense recognized during the three months ended December 31, 2022, as compared to the three months ended December 31, 2021. These increases were partially offset by a \$0.6 million decline in commissions expense due to lower production during the three months ended December 31, 2022 compared to the three months ended December 31, 2021.

*Data processing and software.* Data processing and software increased, primarily due to: (i) increased usage of our digital banking platform; (ii) higher transaction volumes related to the increased number of loan and deposit accounts; and (iii) increased number of licenses required for new users on our loan origination and documentation system.

*Professional services.* Professional services increased, primarily due to increased audit and legal fees for services provided for the three months ended December 31, 2022 compared to the three months ended December 31, 2021.

*Loan-related expenses.* Loan-related expenses increased, primarily as a result of an overall increase in expenses incurred for insurance and taxes, loan legal fees, environmental reports, UCC fees, and inspections to support loan production in the three months ended December 31, 2022 compared to the three months ended December 31, 2021.

*Other operating expenses.* The increase in other operating expenses was primarily due to a \$0.3 million increase related to previously unamortized subordinated debt issuance costs recognized as an other expense upon redemption of the subordinated notes in December 2022. The remainder of the increase related to: (i) \$0.1 million of increased bank charges incurred related to correspondent bank and letter of credit fees incurred to support operations; (ii) \$0.1 million of increased insurance expenses; and (iii) an overall increase in expenses incurred for travel and fees paid for attendance of professional events, conferences, and other business-related events during the three months ended December 31, 2022, as compared to the three months ended December 31, 2021.

*Year ended December 31, 2022, as compared to the year ended December 31, 2021*

The following table presents the key components of non-interest expense for the periods indicated:

(dollars in thousands)	Year ended		\$ Change	% Change
	December 31, 2022	December 31, 2021		
Salaries and employee benefits	\$ 22,571	\$ 19,825	\$ 2,746	13.85 %
Occupancy and equipment	2,059	1,938	121	6.24 %
Data processing and software	3,091	2,494	597	23.94 %
FDIC insurance	850	700	150	21.43 %
Professional services	2,467	3,792	(1,325)	(34.94) %
Advertising and promotional	1,908	1,300	608	46.77 %
Loan-related expenses	1,287	1,045	242	23.16 %
Other operating expenses	6,436	4,949	1,487	30.05 %
<b>Total non-interest expense</b>	<b>\$ 40,669</b>	<b>\$ 36,043</b>	<b>\$ 4,626</b>	<b>12.83 %</b>

*Salaries and employee benefits.* The increase in salaries and employee benefits was primarily a result of a \$3.6 million increase in salaries, insurance, and benefits as a result of a 9.20% increase in headcount and a \$0.2 million increase in commissions expense related to increased production during the year ended December 31, 2022, as compared to the year ended December 31, 2021. The increase was partially offset by an increase in loan origination costs of \$1.0 million due to increased production during the year ended December 31, 2022, as compared to the year ended December 31, 2021.

*Occupancy and equipment.* The increase in occupancy and equipment was primarily the result of an overall increase in depreciation recognized for furniture, fixtures, and equipment that was purchased to support the 9.20% increase in headcount described above, combined with an overall increase in occupancy expenses period-over-period.

*Data processing and software.* The increase in data processing and software expenditures related primarily to: (i) increased usage of our digital banking platform; (ii) higher transaction volumes related to the increased number of loan and deposit accounts; and (iii) increased number of licenses required for new users on our loan origination and documentation system.

*FDIC insurance.* The increase in FDIC insurance related primarily to an increase in the FDIC assessment base and asset growth for the year ended December 31, 2022 compared to the year ended December 31, 2021.

*Professional services.* Professional services decreased, primarily as a result of expenses recognized during the year ended December 31, 2021 related to the increased audit, consulting, and legal costs incurred to support corporate

organizational matters leading up to the Company's initial public offering in May 2021, which did not recur during the year ended December 31, 2022.

**Advertising and promotional.** The increase in advertising and promotional costs was primarily related to increases in business development, marketing, and sponsorship expenses due to more in-person participation in events held during the year ended December 31, 2022, as compared to the year ended December 31, 2021.

**Loan-related expenses.** The increase in loan-related expenses related primarily to: (i) \$0.1 million of increased UCC filing fees to support consumer loans originated; and (ii) an overall increase in expenses incurred for insurance and taxes, loan legal fees, environmental reports, and inspections to support loan production for the year ended December 31, 2022 compared to the year ended December 31, 2021.

**Other operating expenses.** The increase in other operating expenses includes a \$0.3 million increase related to previously unamortized subordinated debt issuance costs recognized as an other expense upon redemption of the subordinated notes in December 2022. The remainder of the increase related to: (i) \$0.7 million for expenses incurred for travel and fees paid for attendance of professional events, conferences, and other business-related events; (ii) \$0.3 million of increased bank charges incurred related to correspondent bank and letter of credit fees incurred to support operations; and (iii) \$0.2 million of increased insurance expenses during the year ended December 31, 2022, as compared to the year ended December 31, 2021. The remainder of the change related to an overall increase in expenses to support the growth in customers period-over-period.

#### **Provision for Income Taxes**

*Three months ended December 31, 2022, as compared to the three months ended September 30, 2022*

Provision for income taxes for the quarter ended December 31, 2022 increased by \$0.7 million, or 13.60%, to \$5.5 million, as compared to \$4.8 million for the quarter ended September 30, 2022, which was primarily due to the increase in taxable income recognized during the three months ended December 31, 2022.

*Three months ended December 31, 2022, as compared to the three months ended December 31, 2021*

Provision for income taxes increased by \$4.2 million, or 315.37%, to \$5.5 million for the three months ended December 31, 2022, as compared to \$1.3 million for the three months ended December 31, 2021. This increase is due to an increase in taxable income, combined with an increase in the effective tax rate for each period, from 10.46% to 29.23% during the three months ended December 31, 2021 and December 31, 2022, respectively. The lower effective tax rate during the three months ended December 31, 2021 was driven by the Company's termination of its Subchapter S Corporation status as of May 5, 2021 and using a blended statutory rate of 20.77% during the three months ended December 31, 2021. The 20.77% tax rate was calculated using the statutory California tax rate of 3.50% and the federal and state statutory rate, net of federal benefit, of 29.56% based on the number of days the Company was each type of corporation during 2021.

*Year ended December 31, 2022, as compared to year ended December 31, 2021*

Provision for income taxes increased by \$13.4 million, or 283.62%, to \$18.1 million for the year ended December 31, 2022, as compared to \$4.7 million for the year ended December 31, 2021. This increase is due to an increase in taxable income, combined with an increase in the effective tax rate for each period, from 9.98% to 28.73% during the years ended December 31, 2021 and December 31, 2022, respectively. The lower tax rate used during the year ended December 31, 2021 was the result of the Company's termination of its Subchapter S Corporation status as of May 5, 2021.

#### **Webcast Details**

Five Star Bancorp will host a webcast on Tuesday, January 31, 2023, at 1:00 p.m. ET (10:00 a.m. PT), to discuss its fourth quarter and annual results. To view the live webcast, visit the "News & Events" section of the Company's website under "Events" at <https://investors.fivestarbancorp.com/news-events/events>. The webcast will be archived on the Company's website for a period of 90 days.

#### **About Five Star Bancorp**

Five Star is a bank holding company headquartered in Rancho Cordova, California. Five Star operates through its wholly owned banking subsidiary, Five Star Bank. Five Star has seven branches and one loan production office in Northern California.

### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements represent plans, estimates, objectives, goals, guidelines, expectations, intentions, projections, and statements of the Company's beliefs concerning future events, business plans, objectives, expected operating results, and the assumptions upon which those statements are based. Forward-looking statements include without limitation, any statement that may predict, forecast, indicate, or imply future results, performance, or achievements, and are typically identified with words such as "may," "could," "should," "will," "would," "believe," "anticipate," "estimate," "expect," "aim," "intend," "plan," or words or phrases of similar meaning. The Company cautions that the forward-looking statements are based largely on the Company's expectations and are subject to a number of known and unknown risks and uncertainties that are subject to change based on factors which are, in many instances, beyond the Company's control. Such forward-looking statements are based on various assumptions (some of which may be beyond the Company's control) and are subject to risks and uncertainties, which change over time, and other factors which could cause actual results to differ materially from those currently anticipated. New risks and uncertainties may emerge from time to time, and it is not possible for the Company to predict their occurrence or how they will affect the Company. If one or more of the factors affecting the Company's forward-looking information and statements proves incorrect, then the Company's actual results, performance, or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained in this press release. Therefore, the Company cautions you not to place undue reliance on the Company's forward-looking information and statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements are set forth in the Company's Annual Report on Form 10-K for the year ended December 31, 2021 under the section entitled "Risk Factors," and other documents filed by the Company with the Securities and Exchange Commission from time to time.

The Company disclaims any duty to revise or update the forward-looking statements, whether written or oral, to reflect actual results or changes in the factors affecting the forward-looking statements, except as specifically required by law.

**Condensed Financial Data (Unaudited)**

(dollars in thousands, except share and per share data)	Three months ended		
	December 31, 2022	September 30, 2022	December 31, 2021
<b>Revenue and Expense Data</b>			
Interest and fee income	\$ 37,402	\$ 31,646	\$ 22,253
Interest expense	8,267	4,123	895
Net interest income	29,135	27,523	21,358
Provision for loan losses	1,250	2,250	1,500
Net interest income after provision	27,885	25,273	19,858
Non-interest income:			
Service charges on deposit accounts	97	132	116
Gain on sale of securities	—	—	15
Gain on sale of loans	637	548	1,072
Loan-related fees	407	447	391
FHLB stock dividends	193	152	102
Earnings on BOLI	119	102	57
Other income	148	52	37
Total non-interest income	1,601	1,433	1,790
Non-interest expense:			
Salaries and employee benefits	5,698	5,645	5,209
Occupancy and equipment	511	515	544
Data processing and software	839	797	656
FDIC insurance	245	195	160
Professional services	553	792	444
Advertising and promotional	568	512	499
Loan-related expenses	358	262	136
Other operating expenses	1,945	1,454	1,370
Total non-interest expense	10,717	10,172	9,018
Total income before taxes	18,769	16,534	12,630
Provision for income taxes	5,487	4,830	1,321
Net income	\$ 13,282	\$ 11,704	\$ 11,309
<b>Comprehensive Income</b>			
Net income	\$ 13,282	\$ 11,704	\$ 11,309
Net unrealized holding loss on securities available-for-sale during the period	3,714	(4,718)	(762)
Reclassification adjustment for net realized gains included in net income	—	—	(15)
Income tax benefit related to other comprehensive loss	1,098	(1,395)	(231)
Other comprehensive loss	2,616	(3,323)	(546)
Total comprehensive income	\$ 15,898	\$ 8,381	\$ 10,763

**Share and Per Share Data**

## Earnings per common share:

Basic	\$	0.77	\$	0.68	\$	0.66
Diluted	\$	0.77	\$	0.68	\$	0.66
Book value per share	\$	14.66	\$	13.87	\$	13.65
Tangible book value per share <sup>(1)</sup>	\$	14.66	\$	13.87	\$	13.65
Weighted average basic common shares outstanding		17,143,920		17,140,435		17,096,230
Weighted average diluted common shares outstanding		17,179,863		17,168,447		17,139,693
Shares outstanding at end of period		17,241,926		17,245,983		17,224,848

**Credit Quality**

Allowance for loan losses to period end nonperforming loans		7,027.38 %		6,483.87 %		3,954.30 %
Nonperforming loans to loans held for investment		0.01 %		0.02 %		0.03 %
Nonperforming assets to total assets		0.01 %		0.01 %		0.02 %
Nonperforming loans plus performing TDRs to loans held for investment		0.01 %		0.02 %		0.03 %
COVID-19 deferments to loans held for investment		— %		— %		0.63 %

**Selected Financial Ratios**

ROAA		1.70 %		1.60 %		1.82 %
ROAE		21.50 %		19.35 %		19.15 %
Net interest margin		3.83 %		3.86 %		3.67 %
Loan to deposit		100.67 %		99.22 %		85.09 %

(1) See the section entitled “Non-GAAP Reconciliation (Unaudited)” for a reconciliation of this non-GAAP financial measure.

	Year ended	
	December 31, 2022	December 31, 2021
<b>(dollars in thousands, except share and per share data)</b>		
<b>Revenue and Expense Data</b>		
Interest and fee income	\$ 117,918	\$ 81,583
Interest expense	14,848	3,972
Net interest income	103,070	77,611
Provision for loan losses	6,700	1,700
Net interest income after provision	96,370	75,911
Non-interest income:		
Service charges on deposit accounts	467	424
Gain on sale of securities	5	724
Gain on sale of loans	2,934	4,082
Loan-related fees	2,207	1,306
FHLB stock dividends	546	372
Earnings on BOLI	412	237
Other income	586	135
Total non-interest income	7,157	7,280
Non-interest expense:		
Salaries and employee benefits	22,571	19,825
Occupancy and equipment	2,059	1,938
Data processing and software	3,091	2,494
FDIC insurance	850	700
Professional services	2,467	3,792
Advertising and promotional	1,908	1,300
Loan-related expenses	1,287	1,045
Other operating expenses	6,436	4,949
Total non-interest expense	40,669	36,043
Total income before taxes	62,858	47,148
Provision for income taxes	18,057	4,707
Net income	\$ 44,801	\$ 42,441
<b>Comprehensive Income</b>		
Net income	\$ 44,801	\$ 42,441
Net unrealized holding loss on securities available-for-sale during the period	(18,291)	(1,475)
Reclassification adjustment for net realized gains included in net income	(5)	(724)
Income tax benefit related to other comprehensive loss	(5,408)	(288)
Other comprehensive loss	(12,888)	(1,911)
Total comprehensive income	\$ 31,913	\$ 40,530
<b>Share and Per Share Data</b>		
Earnings per common share:		
Basic	\$ 2.61	\$ 2.83
Diluted	\$ 2.61	\$ 2.83
Book value per share	\$ 14.66	\$ 13.65
Tangible book value per share <sup>(1)</sup>	\$ 14.66	\$ 13.65
Weighted average basic common shares outstanding	17,128,282	14,972,637
Weighted average diluted common shares outstanding	17,165,610	14,995,213
Shares outstanding at end of period	17,241,926	17,224,848



<b>Credit Quality</b>		
Allowance for loan losses to period end nonperforming loans	7,027.38 %	3,954.30 %
Nonperforming loans to loans held for investment	0.01 %	0.03 %
Nonperforming assets to total assets	0.01 %	0.02 %
Nonperforming loans plus performing TDRs to loans held for investment	0.01 %	0.03 %
COVID-19 deferments to loans held for investment	— %	0.63 %
<b>Selected Financial Ratios</b>		
ROAA	1.57 %	1.86 %
ROAE	18.80 %	22.49 %
Net interest margin	3.75 %	3.64 %
Loan to deposit	100.67 %	85.09 %

(1) See the section entitled “Non-GAAP Reconciliation (Unaudited)” for a reconciliation of this non-GAAP financial measure.

(dollars in thousands)	December 31, 2022	September 30, 2022	December 31, 2021
<b>Balance Sheet Data</b>			
Cash and due from banks	\$ 32,561	\$ 33,280	\$ 136,074
Interest-bearing deposits in banks	227,430	284,389	289,255
Time deposits in banks	9,849	10,216	14,464
Securities - available-for-sale, at fair value	115,988	114,041	148,807
Securities - held-to-maturity, at amortized cost	3,756	3,764	4,946
Loans held for sale	9,416	11,015	10,671
Loans held for investment	2,791,326	2,582,978	1,934,460
Allowance for loan losses	(28,389)	(27,838)	(23,243)
Loans held for investment, net of allowance for loan losses	2,762,937	2,555,140	1,911,217
FHLLB stock	10,890	10,890	6,723
Operating leases, right-of-use asset	3,981	4,227	—
Premises and equipment, net	1,605	1,694	1,773
BOLI	14,669	14,550	11,203
Interest receivable and other assets	34,077	31,364	21,628
Total assets	<u>\$ 3,227,159</u>	<u>\$ 3,074,570</u>	<u>\$ 2,556,761</u>
Non-interest-bearing deposits	\$ 971,246	\$ 1,020,625	\$ 902,118
Interest-bearing deposits	1,810,758	1,593,707	1,383,772
Total deposits	2,782,004	2,614,332	2,285,890
Subordinated notes, net	73,606	102,028	28,386
FHLLB advances	100,000	105,000	—
Operating lease liability	4,243	4,492	—
Interest payable and other liabilities	14,481	9,460	7,439
Total liabilities	2,974,334	2,835,312	2,321,715
Common stock	219,543	219,286	218,444
Retained earnings	46,736	36,042	17,168
Accumulated other comprehensive loss, net	(13,454)	(16,070)	(566)
Total shareholders' equity	<u>\$ 252,825</u>	<u>\$ 239,258</u>	<u>\$ 235,046</u>
Total liabilities and shareholders' equity	<u>\$ 3,227,159</u>	<u>\$ 3,074,570</u>	<u>\$ 2,556,761</u>
<b>Quarterly Average Balance Sheet Data</b>			
Average loans held for investment and sale	\$ 2,703,865	\$ 2,494,468	\$ 1,815,627
Average interest-earning assets	\$ 3,021,624	\$ 2,831,380	\$ 2,306,767
Average total assets	\$ 3,095,288	\$ 2,909,492	\$ 2,465,890
Average deposits	\$ 2,718,409	\$ 2,582,666	\$ 2,197,182
Average total equity	\$ 245,019	\$ 239,944	\$ 234,344
<b>Capital Ratio Data</b>			
Total shareholders' equity to total assets	7.83 %	7.78 %	9.19 %
Tangible shareholders' equity to tangible assets <sup>(1)</sup>	7.83 %	7.78 %	9.19 %
Total capital (to risk-weighted assets)	12.46 %	13.94 %	13.98 %
Tier 1 capital (to risk-weighted assets)	8.99 %	9.21 %	11.44 %
Common equity Tier 1 capital (to risk-weighted assets)	8.99 %	9.21 %	11.44 %
Tier 1 leverage ratio	8.60 %	8.66 %	9.47 %

(1) See the section entitled "Non-GAAP Reconciliation (Unaudited)" for a reconciliation of this non-GAAP financial measure.

**Non-GAAP Reconciliation (Unaudited)**

The Company uses financial information in its analysis of the Company's performance that is not in conformity with accounting principles generally accepted in the United States of America ("GAAP"). The Company believes that these non-GAAP financial measures provide useful information to management and investors that is supplementary to the Company's financial condition, results of operations, and cash flows computed in accordance with GAAP. However, the Company acknowledges that its non-GAAP financial measures have a number of limitations. As such, investors should not view these disclosures as a substitute for results determined in accordance with GAAP. Additionally, these non-GAAP measures are not necessarily comparable to non-GAAP financial measures that other banking companies use. Other banking companies may use names similar to those the Company uses for the non-GAAP financial measures the Company discloses, but may calculate them differently. Investors should understand how the Company and other companies each calculate their non-GAAP financial measures when making comparisons.

Tangible shareholders' equity to tangible assets is defined as total equity less goodwill and other intangible assets, divided by total assets less goodwill and other intangible assets. The most directly comparable GAAP financial measure is total shareholders' equity to total assets. We had no goodwill or other intangible assets at the end of any period indicated. As a result, tangible shareholders' equity to tangible assets is the same as total shareholders' equity to total assets at the end of each of the periods indicated.

Tangible book value per share is defined as total shareholders' equity less goodwill and other intangible assets, divided by the outstanding number of common shares at the end of the period. The most directly comparable GAAP financial measure is book value per share. We had no goodwill or other intangible assets at the end of any period indicated. As a result, tangible book value per share is the same as book value per share at the end of each of the periods indicated.

Pre-tax, pre-provision net income is defined as net income plus provision for income taxes and provision for loan losses. The most directly comparable GAAP measure is pre-tax net income.

Allowance for loan losses to total loans held for investment, excluding PPP loans, is defined as allowance for loan losses, divided by total loans held for investment less PPP loans. The most directly comparable GAAP financial measure is allowance for loan losses to total loans held for investment.

The following reconciliation tables provide a more detailed analysis of these non-GAAP financial measures.

Pre-tax, pre-provision net income (dollars in thousands)	Three months ended		
	December 31, 2022	September 30, 2022	December 31, 2021
Net income	\$ 13,282	\$ 11,704	\$ 11,309
Add: provision for income taxes	5,487	4,830	1,321
Add: provision for loan losses	1,250	2,250	1,500
Pre-tax, pre-provision net income	\$ 20,019	\$ 18,784	\$ 14,130

Pre-tax, pre-provision net income (dollars in thousands)	Year ended	
	December 31, 2022	December 31, 2021
Net income	\$ 44,801	\$ 42,441
Add: provision for income taxes	18,057	4,707
Add: provision for loan losses	6,700	1,700
Pre-tax, pre-provision net income	\$ 69,558	\$ 48,848

<b>Total loans held for investment, excluding PPP loans (dollars in thousands)</b>	<b>December 31, 2022</b>	<b>December 31, 2021</b>
Total loans held for investment	\$ 2,791,326	\$ 1,934,460
Less: PPP loans	—	22,124
<b>Total loans held for investment, excluding PPP loans</b>	<b>\$ 2,791,326</b>	<b>\$ 1,912,336</b>

<b>Allowance for loan losses to total loans held for investment, excluding PPP loans (dollars in thousands)</b>	<b>December 31, 2022</b>	<b>December 31, 2021</b>
Allowance for loan losses (numerator)	\$ 28,389	\$ 23,243
Total loans held for investment	\$ 2,791,326	\$ 1,934,460
Less: PPP loans	—	22,124
Total loans held for investment, excluding PPP loans (denominator)	\$ 2,791,326	\$ 1,912,336
<b>Allowance for loan losses to total loans held for investment, excluding PPP loans</b>	<b>1.02 %</b>	<b>1.22 %</b>

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# Investor Presentation

Fourth Quarter and Year End 2022



**FIVE STAR BANCORP**

# Safe Harbor Statement and Disclaimer

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## Forward-Looking Statements

In this presentation, “we,” “our,” “us,” “Five Star” or “the Company” refers to Five Star Bancorp, a California corporation, and our consolidated subsidiaries, including Five Star Bank, a California state-chartered bank, unless the context indicates that we refer only to the parent company, Five Star Bancorp. This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements represent plans, estimates, objectives, goals, guidelines, expectations, intentions, projections and statements of the Company’s beliefs concerning future events, business plans, objectives, expected operating results and the assumptions upon which those statements are based. Forward-looking statements include without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and are typically identified with words such as “may,” “could,” “should,” “will,” “would,” “believe,” “anticipate,” “estimate,” “expect,” “aim,” “intend,” “plan” or words or phrases of similar meaning. The Company cautions that the forward-looking statements are based largely on the Company’s expectations and are subject to a number of known and unknown risks and uncertainties that are subject to change based on factors which are, in many instances, beyond the Company’s control. Such forward-looking statements are based on various assumptions (some of which may be beyond the Company’s control) and are subject to risks and uncertainties, which change over time, and other factors which could cause actual results to differ materially from those currently anticipated. New risks and uncertainties may emerge from time to time, and it is not possible for the Company to predict their occurrence or how they will affect the Company. If one or more of the factors affecting the Company’s forward-looking information and statements proves incorrect, then the Company’s actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained in this press release. Therefore, the Company cautions you not to place undue reliance on the Company’s forward-looking information and statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements are set forth in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021 under the section entitled “Risk Factors,” and other documents filed by the Company with the Securities and Exchange Commission from time to time.

The Company disclaims any duty to revise or update the forward-looking statements, whether written or oral, to reflect actual results or changes in the factors affecting the forward-looking statements, except as specifically required by law.

## Industry Information

This presentation includes statistical and other industry and market data that we obtained from government reports and other third-party sources. Our internal data, estimates, and forecasts are based on information obtained from government reports, trade, and business organizations and other contacts in the markets in which we operate and our management’s understanding of industry conditions. Although we believe that this information (including the industry publications and third-party research, surveys, and studies) is accurate and reliable, we have not independently verified such information. In addition, estimates, forecasts, and assumptions are necessarily subject to a high degree of uncertainty and risk due to a variety of factors. Finally, forward-looking information obtained from these sources is subject to the same qualifications and the additional uncertainties regarding the other forward-looking statements in this presentation.

## Unaudited Financial Data

Numbers contained in this presentation for the quarter ended December 31, 2022 and for other quarterly periods are unaudited. Additionally, numbers contained in this presentation for the full fiscal year ended December 31, 2022 are unaudited. As a result, subsequent information may cause a change in certain accounting estimates and other financial information, including the Company’s allowance for loan losses, fair values, and income taxes.

## Non-GAAP Financial Measures

The Company uses financial information in its analysis of the Company’s performance that is not in conformity with accounting principles generally accepted in the United States of America (“GAAP”). The Company believes that these non-GAAP financial measures provide useful information to management and investors that is supplementary to the Company’s financial condition, results of operations, and cash flows computed in accordance with GAAP. However, the Company acknowledges that its non-GAAP financial measures have a number of limitations. See the appendix to this presentation for a reconciliation of these non-GAAP measures to the most directly comparable GAAP financial measures.



# Agenda

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- Company Overview
- Financial Highlights
- Loans and Credit Quality
- Deposit and Capital Overview
- Financial Results

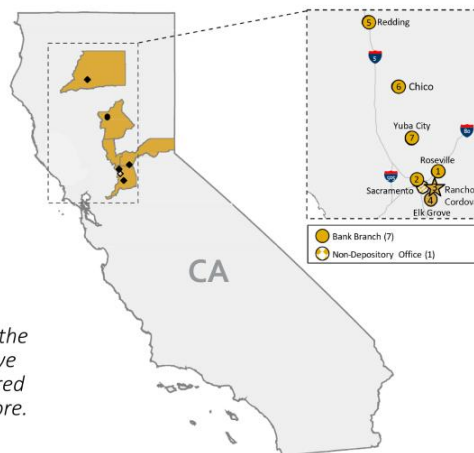
# Company Overview





# Company Overview

Nasdaq:	FSBC
Headquarters:	Rancho Cordova, California
Asset Size:	\$3.2 billion
Loans Held for Investment:	\$2.8 billion
Deposits:	\$2.8 billion
Bank Branches:	7



*Five Star is a community business bank that was founded to serve the commercial real estate industry. Today, the markets we serve have expanded to meet customer demand and now include manufactured housing and storage, faith-based, government, nonprofits, and more.*

# Executive Team

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**James Beckwith**  
President and  
Chief Executive Officer  
*Five Star since 2003*



**John Dalton**  
Senior Vice President and  
Chief Credit Officer  
*Five Star since 2011*



**Mike Lee**  
Senior Vice President and  
Chief Regulatory Officer  
*Five Star since 2005*



**Heather Luck**  
Senior Vice President and  
Chief Financial Officer  
*Five Star since 2018*



**Lydia Ramirez**  
Senior Vice President and  
Chief Operations and Chief DE&I Officer  
*Five Star since 2017*



**Michael Rizzo**  
Senior Vice President and  
Chief Banking Officer  
*Five Star since 2005*



**Brett Wait**  
Senior Vice President and  
Chief Information Officer  
*Five Star since 2011*



**Shelley Wetton**  
Senior Vice President and  
Chief Marketing Officer  
*Five Star since 2015*

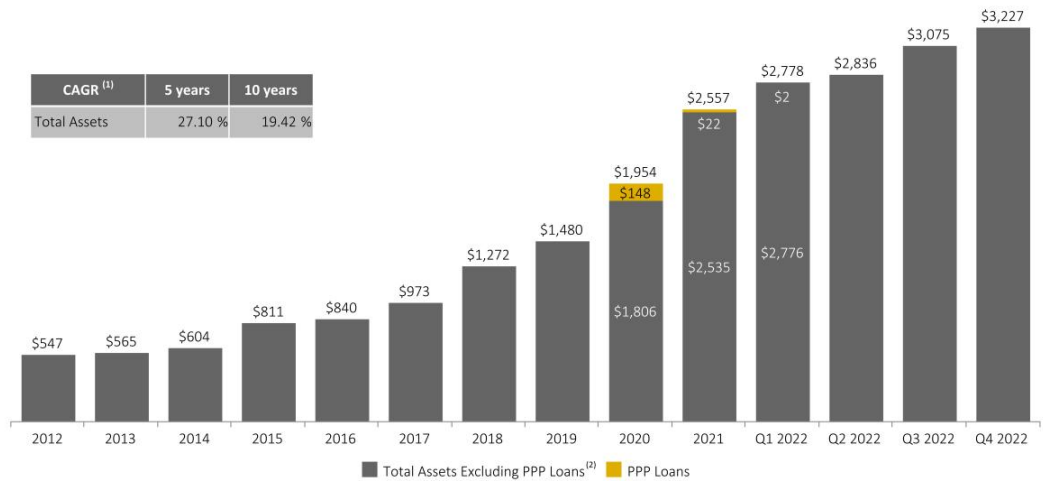


# Financial Highlights



# Consistent and Organic Asset Growth

CAGR <sup>(1)</sup>	5 years	10 years
Total Assets	27.10 %	19.42 %



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Note: Dollars are in millions. Balances are end of period. References to PPP are the Paycheck Protection Program.

1. CAGR is based upon balances as of December 31, 2022.
2. A reconciliation of this non-GAAP measure is set forth in the appendix.

# Financial Highlights

		For the three months ended			For the year ended	
		12/31/2022	9/30/2022	12/31/2021	12/31/2022	12/31/2021
<i>(dollars in millions except per share data)</i>						
<b>Profitability</b>	Net income	\$ 13.3	\$ 11.7	\$ 11.3	\$ 44.8	\$ 42.4
	Return on average assets ("ROAA")	1.70 %	1.60 %	1.82 %	1.57 %	1.86 %
	Return on average equity ("ROAE")	21.50 %	19.35 %	19.15 %	18.80 %	22.49 %
	Earnings per share (basic and diluted)	\$ 0.77	\$ 0.68	\$ 0.66	\$ 2.61	\$ 2.83
<b>Net Interest Margin</b>	Net interest margin	3.83 %	3.86 %	3.67 %	3.75 %	3.64 %
	Average loan yield	5.12 %	4.75 %	4.71 %	4.75 %	4.82 %
	Average loan yield, excluding PPP loans <sup>(1)</sup>	5.12 %	4.75 %	4.56 %	4.73 %	4.70 %
	PPP income	\$ —	\$ —	\$ 1.1	\$ 0.6	\$ 6.2
	PPP loans forgiven, paid off, and charged off	\$ —	\$ —	\$ 39.7	\$ 22.1	\$ 236.5
	Total cost of funds	1.16 %	0.62 %	0.16 %	0.57 %	0.19 %
<b>Asset Quality</b>		12/31/2022	12/31/2021			
	Nonperforming loans to loans held for investment	0.01 %	0.03 %			
	Allowance for loan losses to loans held for investment	1.02 %	1.20 %			
	# of PPP loans outstanding	—	60			
	Balance of PPP loans outstanding	\$ —	\$ 22.1			
	# of loans in a COVID-19 deferment period	—	6			
Balance of loans in a COVID-19 deferment period	\$ —	\$ 12.2				



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Note: Yields are based on average balance and annualized quarterly interest income.  
1. A reconciliation of this non-GAAP measure is set forth in the appendix.

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# Financial Highlights - December 31, 2022

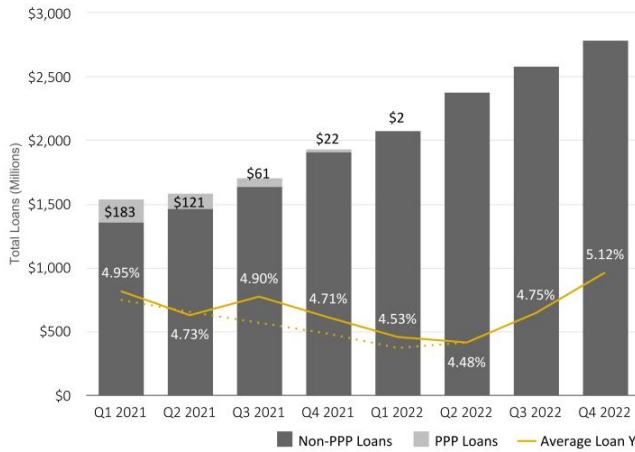
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Growth	<ul style="list-style-type: none"><li>Continued balance sheet growth with \$856.9 million of growth in loans held for investment and \$496.1 million in deposit growth since December 31, 2021.</li></ul>
Funding	<ul style="list-style-type: none"><li>Non-interest-bearing deposits comprised 34.91% of total deposits, compared to 39.04% as of September 30, 2022 and 39.46% as of December 31, 2021.</li><li>Deposits comprised 93.53% of total liabilities, as compared to 92.21% of total liabilities as of September 30, 2022 and 98.46% of total liabilities as of December 31, 2021.</li></ul>
Capital	<ul style="list-style-type: none"><li>All capital ratios were above well-capitalized regulatory thresholds.</li><li>On October 21, 2022 and January 20, 2023, the Company announced cash dividends of \$0.15 per share for the three months ended September 30, 2022 and December 31, 2022, respectively.</li></ul>

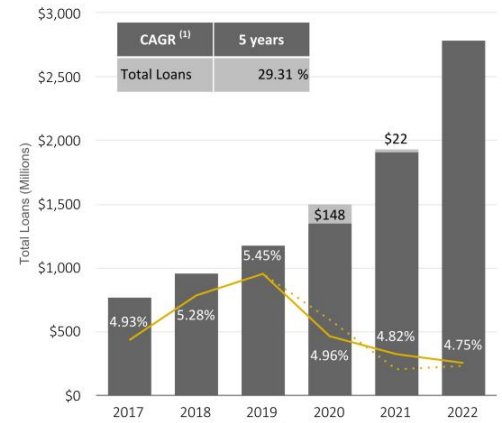
# Loans and Credit Quality

# Consistent Loan Growth

## Quarterly Trend



## Annual Trend



Note: Loan balances are end of period loans held for investment. Yields are based on average balance and annualized quarterly interest income.

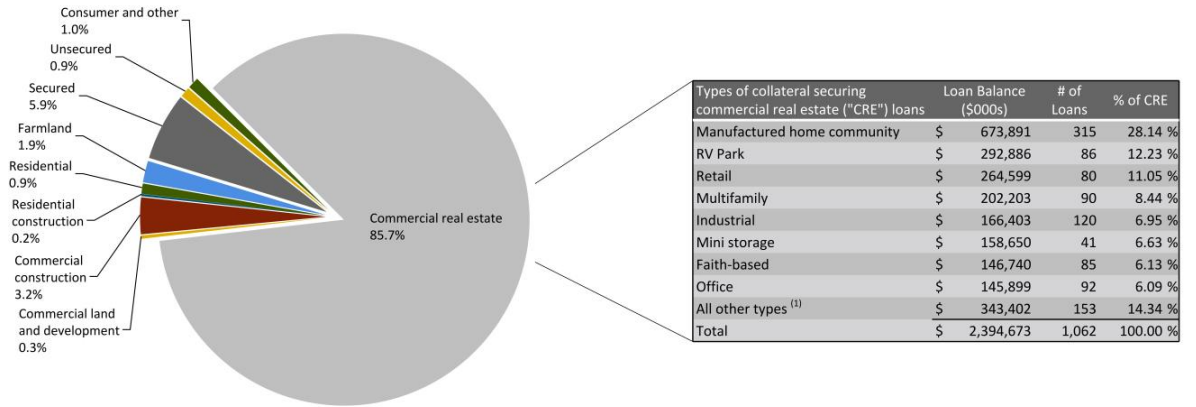


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1. CAGR is based upon balances as of December 31, 2022.
2. A reconciliation of this non-GAAP measure is set forth in the appendix.



# Loan Portfolio Composition

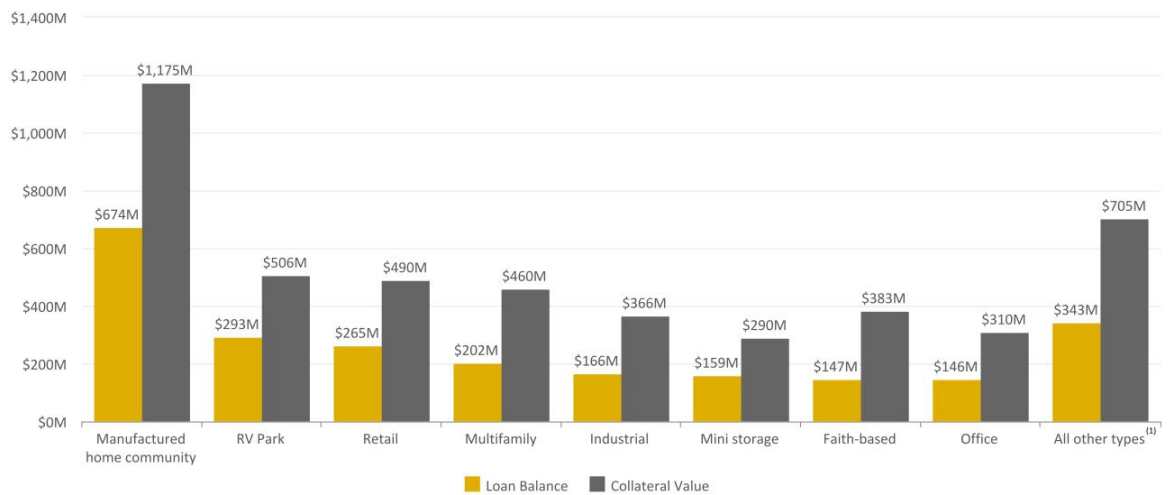


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Note: Balances are net book value as of period end, before allowance for loan losses and deferred loan fees, and exclude loans held for sale.

1. Types of collateral in "all other types" are those that individually make up less than 5% CRE concentration.

# CRE Collateral Values



**FIVE STAR BANCORP**

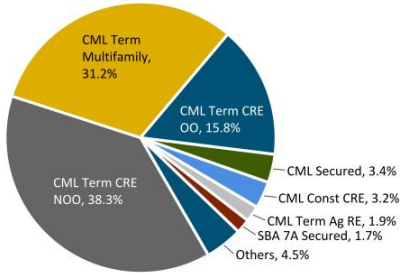
Note: Balances are net book value as of period end, before allowance for loan losses and deferred loan fees, and exclude loans held for sale.

1. Types of collateral in "all other types" are those that individually make up less than 5% CRE concentration.

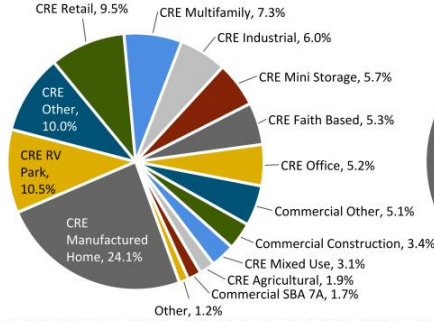
# Loan Portfolio Diversification

We focus primarily on commercial lending, with an emphasis on commercial real estate. We offer a variety of loans to small and medium-sized businesses, professionals, and individuals, including commercial real estate, commercial land and construction, and farmland loans. To a lesser extent, we also offer residential real estate, construction real estate, and consumer loans.

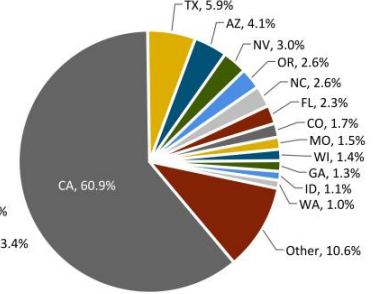
Loans by Type



Loans by Purpose



Real Estate Loans by Geography



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Note: Balances are net book value as of period end, before allowance for loan losses and deferred loan fees, and exclude loans held for sale. Fourth Quarter 2022 Investor Presentation | 15

# Loan Rollforward

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	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022
Beginning Balance	\$ 1,707	\$ 1,936	\$ 2,081	\$ 2,381	\$ 2,583
Originations	462	313	440	321	295
Non-PPP Payoffs and Paydowns	(194)	(147)	(138)	(119)	(87)
PPP Forgiveness and Repayments	(39)	(21)	(2)	—	—
Ending Balance	\$ 1,936	\$ 2,081	\$ 2,381	\$ 2,583	\$ 2,791



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Note: Dollars are in millions. Beginning and ending balances are as of period end, before allowance for loan losses, including deferred loan fees, and excluding loans held for sale.

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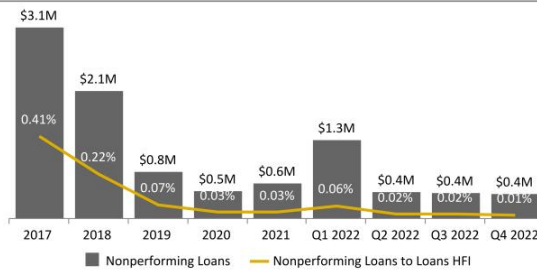
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# Asset Quality

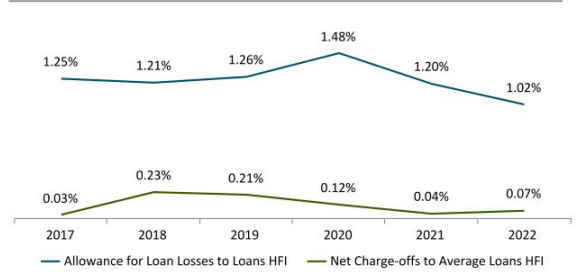
Our primary objective is to maintain a high level of asset quality in our loan portfolio. In order to maintain our strong asset quality, we:

- Place emphasis on our commercial portfolio, where we reevaluate risk assessments as a result of reviewing commercial property operating statements and borrower financials
- Monitor payment performance, delinquencies, and tax and property insurance compliance
- Design our practices to facilitate the early detection and remediation of problems within our loan portfolio
- Employ the use of an outside, independent consulting firm to evaluate our underwriting and risk assessment process

Nonperforming Loan Trend



Allowance for Loan Losses and Net Charge-off Trend



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Note: References to average loans HFI are average loans held for investment during the period.

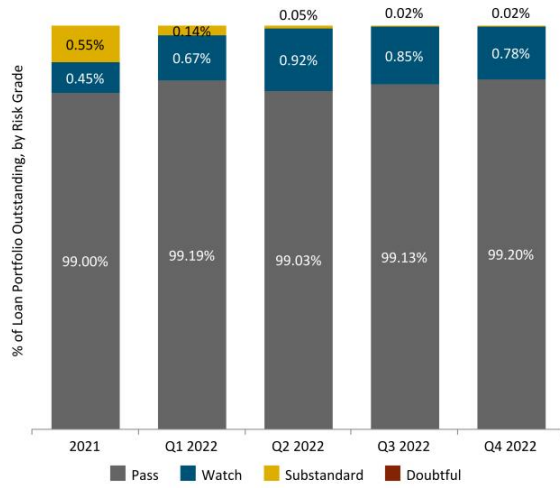
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# Allocation of Allowance for Loan Losses

(dollars in thousands)										
Allowance for Loan Losses	December 31, 2021		March 31, 2022		June 30, 2022		September 30, 2022		December 31, 2022	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
<b>Real estate:</b>										
Commercial	\$ 12,869	55.37 %	\$ 13,868	58.01 %	\$ 16,621	64.46 %	\$ 18,309	65.76 %	\$ 19,216	67.69 %
Commercial land & development	50	0.22 %	66	0.28 %	68	0.26 %	98	0.35 %	54	0.19 %
Commercial construction	371	1.60 %	430	1.80 %	508	1.97 %	546	1.96 %	645	2.27 %
Residential construction	50	0.22 %	40	0.17 %	51	0.20 %	41	0.15 %	49	0.17 %
Residential	192	0.83 %	208	0.87 %	188	0.73 %	175	0.63 %	175	0.62 %
Farmland	645	2.78 %	611	2.56 %	616	2.39 %	664	2.39 %	644	2.27 %
<b>Total real estate loans</b>	<b>14,177</b>	<b>61.02 %</b>	<b>15,223</b>	<b>63.69 %</b>	<b>18,052</b>	<b>70.01 %</b>	<b>19,833</b>	<b>71.24 %</b>	<b>20,783</b>	<b>73.21 %</b>
<b>Commercial:</b>										
Secured	6,687	28.77 %	6,400	26.77 %	6,132	23.78 %	6,217	22.33 %	6,975	24.57 %
Unsecured	207	0.89 %	246	1.03 %	265	1.03 %	278	1.00 %	116	0.41 %
<b>Total commercial loans</b>	<b>6,894</b>	<b>29.66 %</b>	<b>6,646</b>	<b>27.80 %</b>	<b>6,397</b>	<b>24.81 %</b>	<b>6,495</b>	<b>23.33 %</b>	<b>7,091</b>	<b>24.98 %</b>
Consumer and other	889	3.82 %	1,088	4.55 %	537	2.08 %	536	1.93 %	347	1.22 %
Unallocated	1,111	4.78 %	308	1.29 %	648	2.51 %	829	2.98 %	45	0.16 %
<b>Individually evaluated for impairment</b>										
Commercial secured	172	0.72 %	639	2.67 %	152	0.59 %	145	0.52 %	123	0.43 %
<b>Total allowance for loan losses</b>	<b>\$ 23,243</b>	<b>100.00 %</b>	<b>\$ 23,904</b>	<b>100.00 %</b>	<b>\$ 25,786</b>	<b>100.00 %</b>	<b>\$ 27,838</b>	<b>100.00 %</b>	<b>\$ 28,389</b>	<b>100.00 %</b>



# Risk Grade Migration



Classified Loans (Loans Rated Substandard or Doubtful)					
(dollars in thousands)	2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022
Real estate:					
Commercial	\$ 9,256	\$ 901	\$ 888	\$ 110	\$ 106
Commercial land & development	—	—	—	—	—
Commercial construction	—	—	—	—	—
Residential construction	—	—	—	—	—
Residential	178	177	176	175	175
Farmland	—	—	—	—	—
Commercial:					
Secured	1,180	1,920	152	144	123
Unsecured	—	—	—	—	—
Paycheck Protection Program (PPP)	—	—	—	—	—
Consumer and other					
	—	12	27	27	26
<b>Total</b>	<b>\$ 10,614</b>	<b>\$ 3,010</b>	<b>\$ 1,243</b>	<b>\$ 456</b>	<b>\$ 430</b>



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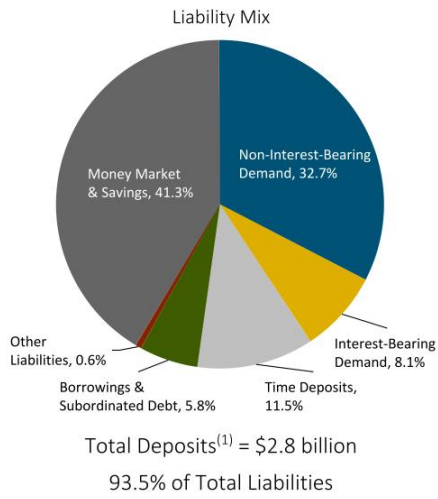
Note: Loan portfolio outstanding is the total balance of loans outstanding at period end, before deferred loan fees, before allowance for loan losses, and excluding loans held for sale.

# Deposit and Capital Overview

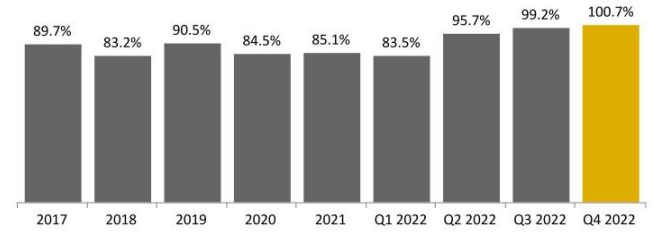




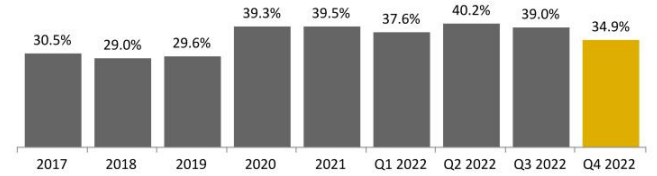
# Diversified Funding



Loan<sup>(2)</sup> to Deposit Ratio



Non-Interest-Bearing Deposits to Total Deposits



**FIVE STAR BANCORP**

1. Balance as of December 31, 2022.

2. Loan balance in loan to deposit ratio is total loans held for investment and sale at period end.

# Strong Deposit Growth

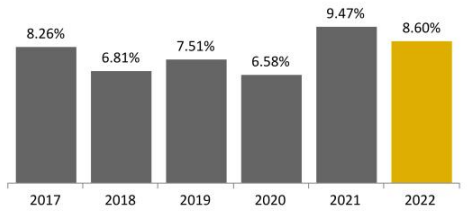


**FIVE STAR BANCORP**

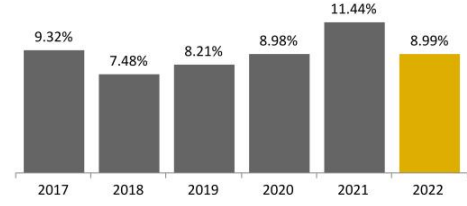
Note: Balances are end of period. Cost of total deposits is based on total average balance of interest-bearing and non-interest-bearing deposits and annualized quarterly deposit interest expense.  
 1. CAGR is based upon balances as of December 31, 2022.

# Capital Ratios

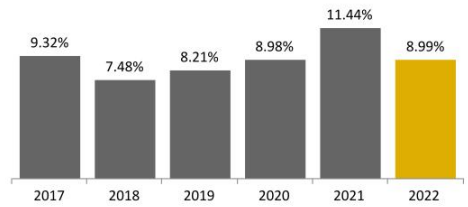
Tier 1 Leverage Ratio



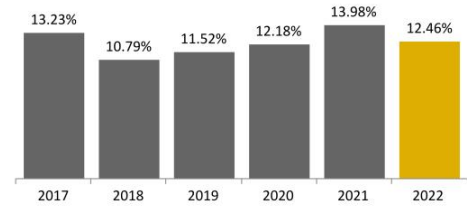
Common Equity Tier 1 to RWA



Tier 1 Capital to RWA



Total Capital to RWA



**FIVE STAR BANCORP** Note: References to RWA are risk-weighted assets.

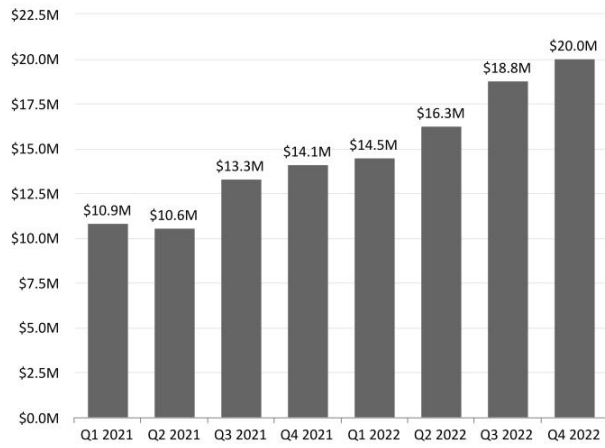
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# Financial Results

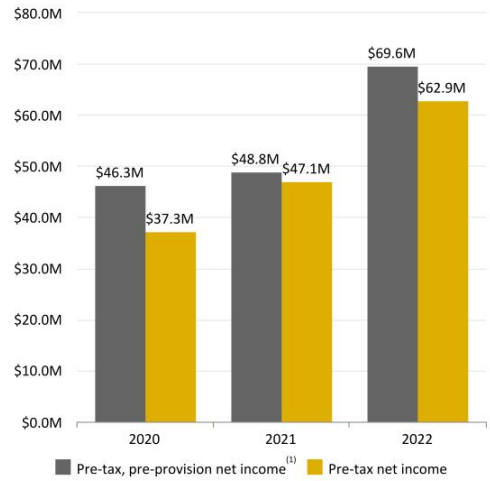


# Earnings Track Record

Quarterly Trend of Pre-Tax, Pre-Provision Net Income <sup>(1)</sup>



Annual Trend



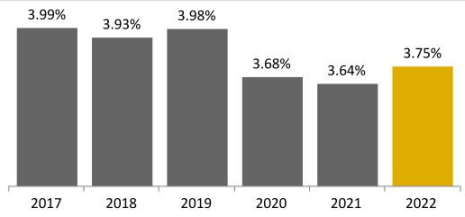
**FIVE STAR BANCORP**

1. A reconciliation of this non-GAAP measure is set forth in the appendix.

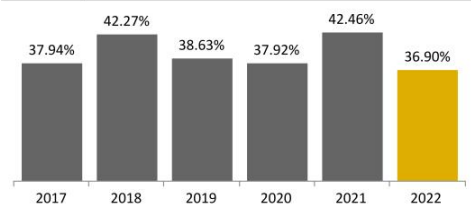
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# Operating Metrics

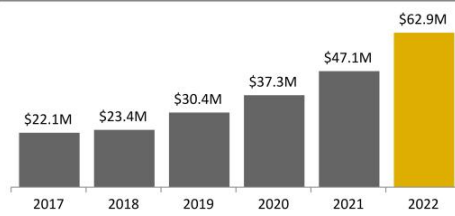
Net Interest Margin



Efficiency Ratio



Total Income Before Taxes



**FIVE STAR BANCORP**

Note: All 2022 figures are through December 31, 2022.

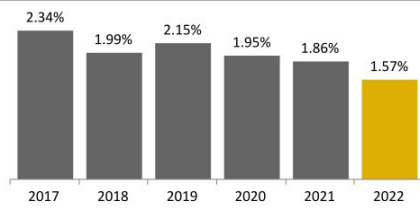
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# Non-interest Income and Expense Comparison

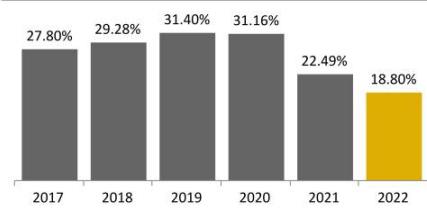
(dollars in thousands)		For the three months ended			For the year ended	
		12/31/2022	9/30/2022	12/31/2021	12/31/2022	12/31/2021
<b>Non-interest Income</b>	Service charges on deposit accounts	\$ 97	\$ 132	\$ 116	\$ 467	\$ 424
	Net gain on sale of securities	—	—	15	5	724
	Gain on sale of loans	637	548	1,072	2,934	4,082
	Loan-related fees	407	447	391	2,207	1,306
	FHLB stock dividends	193	152	102	546	372
	Earnings on bank-owned life insurance	119	102	57	412	237
	Other income	148	52	37	586	135
	<b>Total non-interest income</b>	<b>\$ 1,601</b>	<b>\$ 1,433</b>	<b>\$ 1,790</b>	<b>\$ 7,157</b>	<b>\$ 7,280</b>
<b>Non-interest Expense</b>	Salaries and employee benefits	\$ 5,698	\$ 5,645	\$ 5,209	\$ 22,571	\$ 19,825
	Occupancy and equipment	511	515	544	2,059	1,938
	Data processing and software	839	797	656	3,091	2,494
	Federal Deposit Insurance Corporation insurance	245	195	160	850	700
	Professional services	553	792	444	2,467	3,792
	Advertising and promotional	568	512	499	1,908	1,300
	Loan-related expenses	358	262	136	1,287	1,045
	Other operating expenses	1,945	1,454	1,370	6,436	4,949
	<b>Total non-interest expense</b>	<b>\$ 10,717</b>	<b>\$ 10,172</b>	<b>\$ 9,018</b>	<b>\$ 40,669</b>	<b>\$ 36,043</b>

# Shareholder Returns

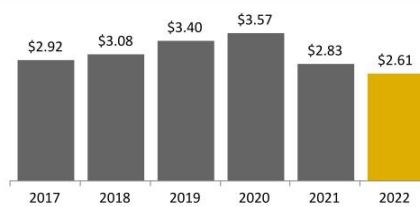
ROAA



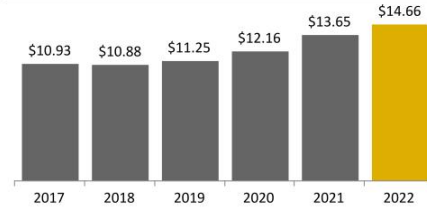
ROAE



EPS (basic and diluted)



Value per Share (book and tangible book<sup>(1)</sup>)



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Note: All 2022 figures are through December 31, 2022.

1. See Appendix for more information on this non-GAAP measure.





"We are grateful to work with community partners like Five Star Bank who advocate for the strength and resilience of our region's most vulnerable children and adults."

Doug Bergman, President and CEO, UCP of Sacramento and Northern California  
Pictured with Harold Ashe, UCP of Sacramento and Northern California  
Foundation Board of Trustees



"Roebbelen Contracting has been improving lives in our community for over 60 years, not just in our work as a general contractor, but in the meaningful ways we give back. We are pleased to have a banking partner in Five Star Bank who shares our values and is an integral part of our community. We both offer the resources, sophistication and reach of a large national firm while maintaining the agility, spirit and fire of a small company. We look forward to serving our customers and community for many years to come."

Ken Wenham, President and CEO, Roebbelen Contracting  
Pictured with James Beckwith, President and CEO, Five Star Bank



Five Star Bank is proud to partner with Sacramento Municipal Utility District (SMUD), a leader in clean energy and zero carbon innovation. Together, Five Star Bank and SMUD support customers across the Sacramento region in choosing clean energy solutions that reduce their carbon footprint at home, at work and on the road. We will continue to do our part to lead the way in protecting our environment, improving public health, and powering the Capital Region forward with innovative clean energy solutions.

Pictured Left to Right: Brandy Bolden, Chief Customer Officer, SMUD;  
Paul Lau, CEO and General Manager, SMUD;  
Lora Anguay, Chief Zero Carbon Officer, SMUD



**FIVE STAR BANCORP**

We strive to become the top business bank in all markets we serve through exceptional service, deep connectivity, and customer empathy. We are dedicated to serving real estate, agricultural, faith-based, and small to medium-sized enterprises. We aim to consistently deliver value that meets or exceeds the expectations of our shareholders, customers, employees, business partners, and community.

## Appendix: Non-GAAP Reconciliation (Unaudited)

The Company uses financial information in its analysis of the Company's performance that is not in conformity with GAAP. The Company believes that these non-GAAP financial measures provide useful information to management and investors that is supplementary to the Company's financial condition, results of operations, and cash flows computed in accordance with GAAP. However, the Company acknowledges that its non-GAAP financial measures have a number of limitations. As such, investors should not view these disclosures as a substitute for results determined in accordance with GAAP. Additionally, these non-GAAP measures are not necessarily comparable to non-GAAP financial measures that other banking companies use. Other banking companies may use names similar to those the Company uses for the non-GAAP financial measures the Company discloses, but may calculate them differently. Investors should understand how the Company and other companies each calculate their non-GAAP financial measures when making comparisons.

Average loan yield, excluding PPP loans, is defined as the daily average loan yield, excluding PPP loans, and includes both performing and nonperforming loans. The most directly comparable GAAP financial measure is average loan yield.

Total assets, excluding PPP loans, is defined as total assets less PPP loans. The most directly comparable GAAP financial measure is total assets.

Pre-tax, pre-provision net income is defined as net income plus provision for income taxes and provision for loan losses. The most directly comparable GAAP financial measure is pre-tax net income.

Tangible book value per share is defined as total shareholders' equity less goodwill and other intangible assets, divided by the outstanding number of common shares at the end of the period. The most directly comparable GAAP financial measure is book value per share. We had no goodwill or other intangible assets at the end of any period indicated. As a result, tangible book value per share is the same as book value per share at the end of each of the periods indicated.

(dollars in thousands)	For the three months ended								For the year ended		
	3/31/2021	6/30/2021	9/30/2021	12/31/2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	12/31/2020	12/31/2021	12/31/2022
<b>Average loan yield, excluding PPP loans</b>											
Interest and fee income on loans	\$ 18,613	\$ 18,626	\$ 20,085	\$ 21,569	\$ 22,112	\$ 24,879	\$ 29,886	\$ 34,918	\$ 71,405	\$ 78,894	\$ 111,795
Less: interest and fee income on PPP loans	2,400	1,771	2,054	1,192	610	25	—	—	6,535	7,417	635
Interest and fee income on loans, excluding PPP loans	16,213	16,855	18,031	20,377	21,502	24,854	29,886	34,918	64,870	71,477	111,160
Annualized interest and fee income on loans, excluding PPP loans (numerator)	65,753	67,605	71,536	80,844	87,200	99,689	118,569	138,533	64,870	71,477	111,160
Average loans held for investment and sale	1,526,130	1,578,438	1,625,995	1,815,627	1,977,509	2,227,215	2,494,468	2,703,865	1,439,380	1,637,280	2,353,148
Less: average PPP loans	176,384	158,568	89,436	44,101	8,886	427	—	—	165,414	116,652	2,297
Average loans held for investment and sale, excluding PPP loans (denominator)	1,349,746	1,419,870	1,536,559	1,771,526	1,968,623	2,226,788	2,494,468	2,703,865	1,273,966	1,520,628	2,350,851
<b>Average loan yield, excluding PPP loans</b>	<b>4.87 %</b>	<b>4.76 %</b>	<b>4.66 %</b>	<b>4.56 %</b>	<b>4.43 %</b>	<b>4.48 %</b>	<b>4.75 %</b>	<b>5.12 %</b>	<b>5.09 %</b>	<b>4.70 %</b>	<b>4.73 %</b>



## Appendix: Non-GAAP Reconciliation (Unaudited)

(dollars in millions)					
Total assets, excluding PPP loans	12/31/2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022
Total assets	\$ 2,557	\$ 2,778	\$ 2,836	\$ 3,075	\$ 3,227
Less: PPP loans	22	2	—	—	—
<b>Total assets, excluding PPP loans</b>	<b>\$ 2,535</b>	<b>\$ 2,776</b>	<b>\$ 2,836</b>	<b>\$ 3,075</b>	<b>\$ 3,227</b>

(dollars in millions)								
Pre-tax, pre-provision net income	Three months ended							
	3/31/2021	6/30/2021	9/30/2021	12/31/2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022
Net income	\$ 10,278	\$ 9,828	\$ 11,026	\$ 11,309	\$ 9,862	\$ 9,953	\$ 11,704	\$ 13,282
Add: provision for income taxes	382	734	2,270	1,321	3,660	4,080	4,830	5,487
Add: provision for loan losses	200	—	—	1,500	950	2,250	2,250	1,250
<b>Pre-tax, pre-provision net income</b>	<b>\$ 10,860</b>	<b>\$ 10,562</b>	<b>\$ 13,296</b>	<b>\$ 14,130</b>	<b>\$ 14,472</b>	<b>\$ 16,283</b>	<b>\$ 18,784</b>	<b>\$ 20,019</b>

(dollars in millions)			
Pre-tax, pre-provision net income	Year ended		
	12/31/2020	12/31/2021	12/31/2022
Net income	\$ 35,928	\$ 42,441	\$ 44,801
Add: provision for income taxes	1,327	4,707	18,057
Add: provision for loan losses	9,000	1,700	6,700
<b>Pre-tax, pre-provision net income</b>	<b>\$ 46,255</b>	<b>\$ 48,848</b>	<b>\$ 69,558</b>



